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## Small-scale radio multiplex licence

### Application form – Part A (public)

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Name of applicant (i.e. the body corporate that will hold the licence):

Wigan and St Helens DAB Ltd (reg 15743311)

Multiplex licence area being applied for (note this must be a small-scale multiplex area *currently being advertised by Ofcom*):

Wigan



**APPLICATION FORM:**

Publication date: 30 March 2023



- The participants in this application are primarily the same participants who submitted an application, using a company of the same name, when the polygon was originally advertised in Round 2. When the applicant that was awarded the licence had it revoked, Chris Hurst submitted an expression of interest in reapplying for the Wigan polygon, on Nov 14th 2023.
- Wigan and St Helens DAB Ltd (reg 15743311) has been established in partnership with the local hospital radio network, WWR.
- WWR has been providing radio services to the Wrightington, Wigan and Leigh Teaching Hospitals NHS Foundation Trust since 1973
- WWR is a shareholder and director of the applicant body
- WWR will operate a C-DSP licensed service on the multiplex
- Wigan and St Helens DAB is a fully costed and fully funded collaborative application for Wigan & St Helens
- Commitment from 31 service providers to join the multiplex from launch
- Extensive engagement with more than 100 service providers
- A single mid-cost transmission site that provides excellent coverage of the area and importantly provides for a lower cost set up than a SFN. This ensures that the second time round the multiplex will be delivered post award and can operate sustainably.
- The application is supported by an experienced technical and commercial team that has successfully implemented and operated small-scale DAB multiplexes elsewhere in the UK. Importantly for Wigan both Chris Hurst and David Duffy have considerable experience in the sector and have never failed to launch a SSDAB multiplex they've been awarded.

## 2. Extent of proposed coverage area

- 2.1 Please provide a summary, fully consistent with the more detailed information about transmission sites supplied separately in Part B, of the coverage area proposed to be achieved by your technical plan. This should include a description of the target area you are seeking to serve within the advertised licence area, and also any areas you are aiming to serve outside the advertised licence area for this small-scale radio multiplex service. (You may refer to your coverage prediction in the response you provide):

Wigan & St Helens DAB's technical plan employs just one-site and two Yagi antennas to cover the main populated areas of the Wigan & St Helens polygon. The propagation pattern for the antennas has been modelled by DBS consulting (Dave Stanley) and the impact of the mast on that propagation has been taken into consideration when producing our coverage plan. Please read confidential Appendix G and Appendix G2 for more detailed information regarding the methodology for implemented.

The Wigan polygon is where Manchester literally meets Merseyside - bisected by the M6 motorway and covering approximately 668 km<sup>2</sup> of the north west of England it is home to around 577,000 people.

To the east of the M6 is the most populated of Manchester's 9 boroughs - the Metropolitan Borough of Wigan - covering an area of 200km<sup>2</sup> and with a population of just over 300,000 adults.

To the west of the M6 is the Merseyside Metropolitan Borough of St Helens - covering an area of 138km<sup>2</sup> and with a population of just over 185,000 adults.

On the western border is Merseyside's Borough of Knowsley encapsulating the population centres of Rainhill, Prescot, Knowsley, Kirkby and Maghull with a combined population of over 100,000

To the north west of the area are the Lancashire towns of Ormskirk and Burscough with a further 32,000

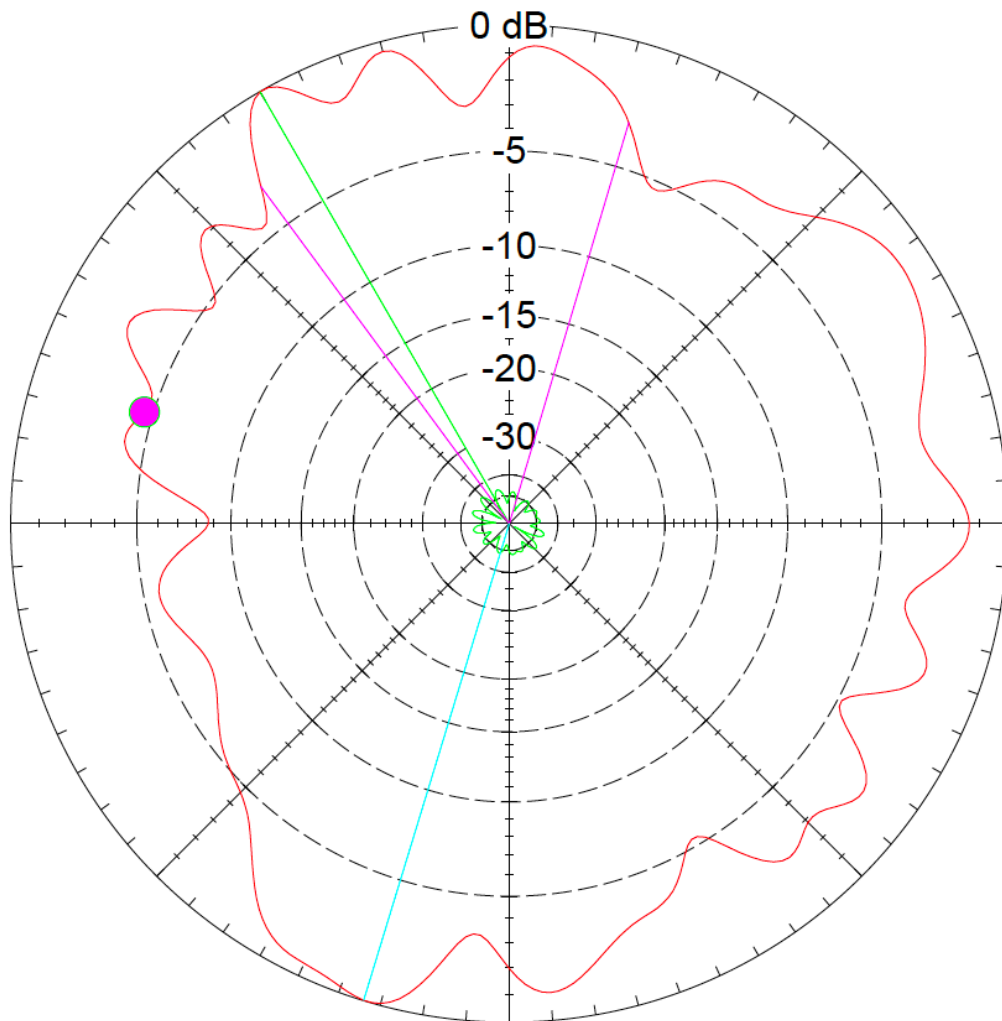
We have included a coverage prediction to illustrate our proposals. The extent of our proposed coverage reaches 68.1% (just under 400,000 adults) inside the Ofcom polygon population with a further 15.4% (89,000) in the surrounding towns and villages for whom this area is their destination for work, leisure, study and shopping.

Our aim is to deliver good quality indoor and outdoor coverage across the polygon in a way that maximises coverage yet stays within the parameters laid down by Ofcom in terms of overspill, overlap and the protection of other named polygons. We can achieve this through the use of a single transmission site.

The use of a single site is also important in ensuring that a polygon is delivered that is both viable and sustainable in a crowded marketplace where service providers have limited resources.

- 2.2 Please provide summary details of the sites required to achieve this coverage by completing the table below (add additional rows as required):

| Site name           | NGR            | Antenna agl | Antenna bearing             | Antenna | ERP  |
|---------------------|----------------|-------------|-----------------------------|---------|------|
| N.H.F<br>RADIO SITE | SD 52229 01849 | 35m         | Folded Dipole, 90deg<br>ETN | New     | 150w |



Wigan 2 dipoles

206 MHz

Azimuth Plot  
Elevation Angle 0.0 deg.  
Outer Ring 3.0 dBref

Cursor Bear 287.0 deg.  
Gain -1.59 dBref  
-4.6 dBmax

Slice Max Gain 3.0 dBref @ Bearing = 330.0 deg.  
Front/Back 5.37 dB  
Beamwidth 53.0 deg.; -3dB @ 323.6, 16.6 deg.  
Sidelobe Gain 3.0 dBref @ Bearing = 197.0 deg.  
Front/Sidelobe 0.0 dB

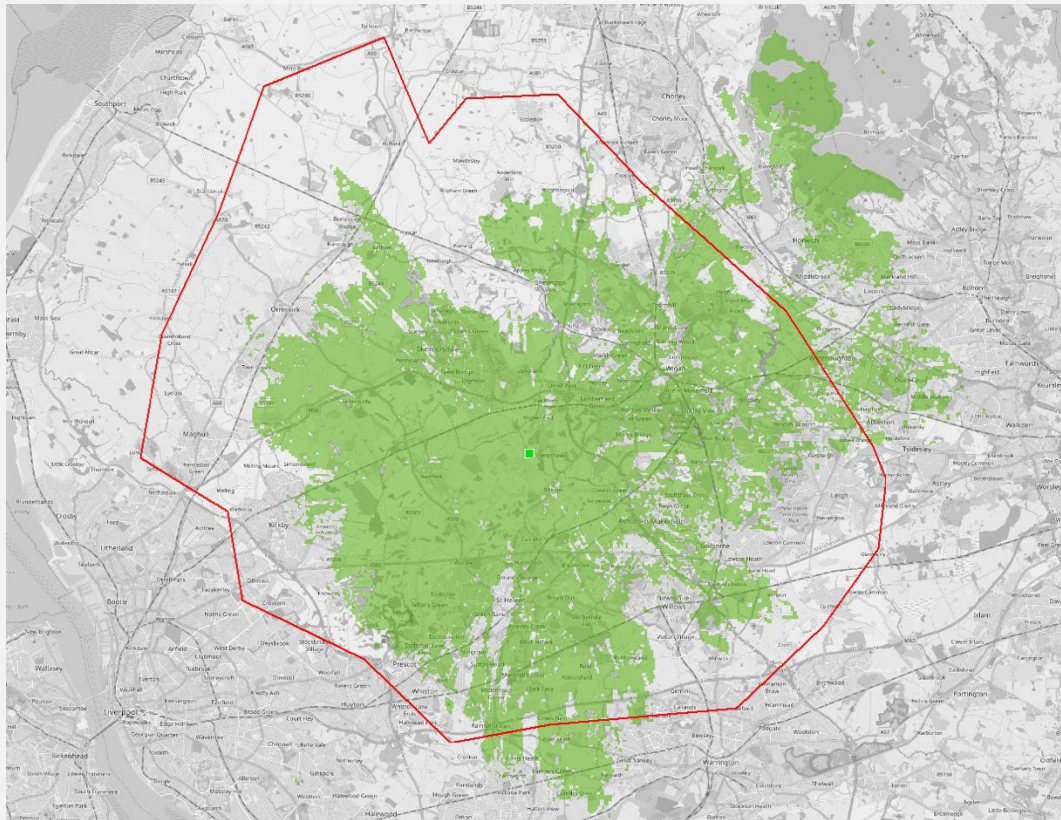
- 2.3 Please provide a coverage prediction map for the whole transmitter network you are proposing to build within 18 months if you are awarded a licence. The map should show the 63 dB $\mu$ V/m field strength and the advertised small-scale DAB licence area contour. [Small-scale DAB licence areas in GIS format](#) are available on the Ofcom website.

A full coverage prediction map for the whole of the Wigan & St Helens DAB transmitter polygon is included in the confidential Appendix G. The solution has been fully modelled by DBS Consulting (Dave Stanley). It shows the 63 dB $\mu$ V/m field strength (as well as the 54 dB $\mu$ V/m and 38dB $\mu$ V/m contours).

The ward-level population tables (2011 Census) indicate that at 63 dB $\mu$ V/m field strength;

- the number of people falling outside the Wigan & St Helens polygon does not exceed 30% of the total population within the advertised licence area; and
- the proposed coverage does not overlap more than 40% of the population within the relevant local radio multiplex service's licensed area.

The transmitter network has been designed to minimise any significant interference above 38 dB $\mu$ V/m to other proposed small-scale DAB licence areas.



2.4 Please provide the following details of the prediction software used for your coverage assessments:

|                                                                                                                             |                                                                                                                                                                                                                                                 |
|-----------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Provide the name and version of the prediction tool used.                                                                   | ATDI HTZ Communications v22 6.9 x64                                                                                                                                                                                                             |
| Detail the terrain model used by the software and its resolution.                                                           | DTM: Ordnance Survey terrain data – 50 metre resolution (DSM+DTM)                                                                                                                                                                               |
| Detail the ground cover (clutter) data used by the software and its resolution.                                             | Infoterra clutter data to 50m resolution                                                                                                                                                                                                        |
| What propagation algorithm has been used?                                                                                   | Model pre-set – Fresnel <ul style="list-style-type: none"> <li>• Diffraction geometry – Deygout 94-2</li> <li>• Subpath attenuation – coarse integration</li> <li>• FZ fraction 0.8</li> <li>• Earth radius (sea and land) - 8,500km</li> </ul> |
| Where multiple sites are proposed, describe what methodology has been used to assess the network (SFN) gain                 | Power sum                                                                                                                                                                                                                                       |
| If these predictions have not used Ofcom-provided population data, state what population data has been used and its source. | Ofcom-provided population data has been used along with that from the 2011 Census which is included within ATDI's modelling software                                                                                                            |
| Have your predictions been generated by a commercial organisation? If so, by whom?                                          | Coverage predictions have been generated by Viamux using HTZ Communications software from ADTI.                                                                                                                                                 |

## 3. Ability to establish the proposed service

### Applicant's details

- 3.1 Name of applicant (i.e. the body corporate that will hold the licence):

Wigan & St Helens DAB

- 3.2 Company registration number stated on Companies House (if applicable):

15743311

- 3.3 For UK registered companies, the address of the applicant's registered office stated on Companies House. For non-UK registered companies, the principal office address:

20 Crewe Road, Sandbach, England, CW11 4NE

- 3.4 If a UK registered company, is the **current** Memorandum and Articles of Association document available on the Companies House website?

Yes.

### Ownership and control of company which will hold the licence

#### Details of officers

- 3.5 Please complete the following table, expanding it if necessary, to provide the following details for each director or designated member of the applicant (i.e. the body corporate that will hold the licence):

| Full name of individual | Correspondence address <sup>1</sup>        | Country of residence | Other officerships held (and nature of the business concerned)                                                                                                                                                                                        | Other employment |
|-------------------------|--------------------------------------------|----------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|
| David Duffy             | 20 Crewe Road, Sandbach, England, CW11 4NE | UK                   | Director (individual or corporate): Edinburgh DAB Ltd; Cardiff DAB Ltd; Preston DAB Ltd; Warrington, Widnes & Runcorn DAB Ltd; Liverpool DAB Ltd; Nottingham DAB Ltd; Wolverhampton DAB Ltd; Cheshire Radio Ltd (Small-scale DAB multiplex companies) | None             |

<sup>1</sup> This should be the same address as is held and published by Companies House.

|             |                                            |    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |      |
|-------------|--------------------------------------------|----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|
|             |                                            |    | <p>Director: South London CIC Ltd (Small-scale DAB applicant); South Herts DAB Ltd (Small-scale DAB applicant)</p> <p>Director: Niocom Associates Ltd (Small-scale DAB consultancy); Niocast Digital Ltd (Small-scale DAB shareholder); Viamux Ltd (Small-scale DAB equipment provider); Optimux Digital Ltd (Small-scale DAB software solution provider)</p>                                                                                                                                                                                  |      |
| Chris Hurst | 20 Crewe Road, Sandbach, England, CW11 4NE | UK | <p>Director: Silk FM Ltd and Dee 106.3 Ltd (commercial radio stations).</p> <p>Director: Edinburgh DAB Ltd; Cardiff DAB Ltd; Wolverhampton DAB Ltd (Small-scale DAB licensees); Preston DAB Ltd; Warrington, Widnes &amp; Runcorn DAB Ltd; Cheshire East DAB Ltd; Nottingham DAB Ltd (Small-scale DAB multiplex companies)</p> <p>Director: South London CIC Ltd (Small-scale DAB applicant); South Herts DAB Ltd (Small-scale DAB applicant)</p> <p>Director: Muxco North East Wales and West Cheshire Ltd (DAB local multiplex operator)</p> | None |
| Ron Smith   | 20 Crewe Road, Sandbach,                   | UK | Director: Silk FM Ltd and Dee 106.3 Ltd                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | None |

|              |                                            |    |                                                                                                                                         |      |
|--------------|--------------------------------------------|----|-----------------------------------------------------------------------------------------------------------------------------------------|------|
|              | England, CW11 4NE                          |    | (commercial radio stations).                                                                                                            |      |
| Phil England | 20 Crewe Road, Sandbach, England, CW11 4NE | UK | Director:<br>Media Excellence Ltd;<br>Cheshire East DAB Ltd;<br>Wigan and St Helens DAB Ltd, Liverpool DAB Ltd; Local Radio Support Ltd | None |
| Kevin Riley  | 20 Crewe Road, Sandbach, England, CW11 4NE | UK | None                                                                                                                                    | None |

## Details of participants

- 3.6 Please complete the table overleaf, expanding it if necessary, to list all bodies or individuals which hold or are beneficially entitled to shares, or who possess voting powers, in the applicant (i.e. the “participants”). If you are unable to provide a complete answer to this question in relation to beneficial owners, please state whether you have any reason to suspect the existence of any beneficial owners.

(If parts of this question are not applicable to the applicant – for example, because the applicant does not have shareholders – please respond “N/A” in the relevant parts of the table.)

| Full name of participant (existing and proposed)                            | Number of shares | Total investment (£s) | Total investment (%) | % of voting rights |
|-----------------------------------------------------------------------------|------------------|-----------------------|----------------------|--------------------|
| Chris Hurst                                                                 | 26               | £26                   | 26                   | 26                 |
| David Duffy                                                                 | 26               | £26                   | 26                   | 26                 |
| Ron Smith                                                                   | 26               | £26                   | 26                   | 26                 |
| Phil England                                                                | 10               | £10                   | 10                   | 10                 |
| Darren Ofsarnie                                                             | 7                | £7                    | 7                    | 7                  |
| WWL Radio                                                                   | 5                | £5                    | 5                    | 5                  |
| Comments                                                                    |                  |                       |                      |                    |
| Wigan and St Helens DAB Ltd has been established with 100 shares of £1 each |                  |                       |                      |                    |

## Details of relationships of control

- 3.7 Complete the following table, expanding it if necessary, to list any bodies corporate which are controlled *by* the applicant, any director of the applicant, any person/body

corporate with control over the applicant, or any body corporate controlled by a person/body corporate controlling the applicant. Please include bodies corporate under joint control – i.e. which are controlled acting together in concert with third parties (e.g. because of a shareholder's agreement):

(If this question is not applicable to the applicant please respond "N/A" in the table.)

| Full name of body corporate | Address | Person/body controlling the entity (i.e. the applicant itself or its associate) |
|-----------------------------|---------|---------------------------------------------------------------------------------|
| N/A                         |         |                                                                                 |

## Details of persons who control the applicant

- 3.8 Complete the table overleaf, expanding it if necessary, to list all persons/bodies corporate who control the applicant, or control any person/body corporate with control over the applicant. Please include persons or bodies that control the applicant (or body corporate with control over the applicant) jointly i.e. acting together in concert with third parties (e.g. because of a shareholder's agreement). Please note that some of this information may repeat information provided above on shareholders and other participants in the applicant:

(If this question is not applicable to the applicant please respond "N/A" in the table.)

| Full name of person/body corporate | Address | Person/body controlled by the entity (i.e. the applicant itself or its associate) |
|------------------------------------|---------|-----------------------------------------------------------------------------------|
| N/A                                |         |                                                                                   |

- 3.9 Complete the following table, expanding it if necessary, to list other bodies in which any individual listed in response to question 3.8 is a director or designated member:

| Full name of individual | Name of body in which individual is a director or designated member |
|-------------------------|---------------------------------------------------------------------|
| N/A                     |                                                                     |

- 3.10 Complete the following table, expanding it if necessary, to list all bodies corporate which are controlled (including jointly controlled) by any body corporate listed in response to question 3.8:

| Full name of body corporate listed in 3.8 | Body corporate controlled |
|-------------------------------------------|---------------------------|
| N/A                                       | N/A                       |

- 3.11 In relation to each body corporate identified in response to question 3.8, complete the table overleaf, expanding it if necessary, to list all bodies which hold or are beneficially entitled to shares, or who possess voting powers, in the body corporate concerned (i.e.

“participants”). You may, but are not required to, exclude from this table any bodies listed in response to question 3.8. If you are unable to provide a complete answer to this question in relation to beneficial owners, please state whether you have any reason to suspect the existence of any beneficial owners.

|                                           |               |                       |                      |                    |
|-------------------------------------------|---------------|-----------------------|----------------------|--------------------|
| Name of body corporate identified in Q3.8 | N/A           |                       |                      |                    |
| Full name of participant                  | No. of shares | Total investment (£s) | Total investment (%) | % of voting rights |
|                                           |               |                       |                      |                    |
| Comments                                  |               |                       |                      |                    |
|                                           |               |                       |                      |                    |

## Involvement of the applicant in specified activities

- 3.12 Please state below whether the applicant, or any individual or body corporate identified in questions 3.5 to 3.11 is, or is involved in, any of the below, and the extent of that interest.

| Activity/involvement                                                                                   | Yes or No | Please state who is involved; the name of the body/individual/agency they are involved with; and the extent of their involvement |
|--------------------------------------------------------------------------------------------------------|-----------|----------------------------------------------------------------------------------------------------------------------------------|
| A local authority                                                                                      | No        | N/A                                                                                                                              |
| A body whose objects are wholly or mainly of a political nature, or which is affiliated to such a body | No        | N/A                                                                                                                              |
| A body whose objects are wholly or mainly of a religious nature; <sup>2</sup>                          | No        | N/A                                                                                                                              |
| An individual who is an officer of a body falling within (b) or (c);                                   | No        | N/A                                                                                                                              |

<sup>2</sup> Please refer to sections 3 to 5 of Ofcom’s [religious guidance note](#) for details on how we determine the eligibility of religious bodies to hold certain broadcasting licences.

|                                                                                                                                                                            |    |     |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|-----|
| A body corporate which is an associate (as defined in paragraphs 1(1) and 1(1A) of Part I of Schedule 2 to the Broadcasting Act 1990) of a body falling within (b) or (c); | No | N/A |
| An advertising agency or an associate of an advertising agency                                                                                                             | No | N/A |

## Details of applications, licences and sanctions

3.13 Please answer 'yes' or 'no' to the following questions about the applicant (i.e. the body corporate that will hold the licence):

a) Is the applicant a current licensee of Ofcom?

**No.**

b) Has the applicant ever held an Ofcom broadcasting licence before?

**No.**

c) Has anyone involved in the proposed service held an Ofcom broadcasting licence or been involved in an Ofcom-licensed broadcast service before?

**Yes.**

d) Does the applicant control an existing Ofcom licensee?

**No.**

e) Is the applicant controlled by an existing licensee or by any person who is connected (within the meaning of Schedule 2 to the Broadcasting Act 1990) with an existing licensee (i.e. as a "participant")?

**No.**

f) Has the applicant – or any person(s) controlling the applicant - made any other application to Ofcom (or its predecessor broadcast regulators – the Independent Television Commission and the Radio Authority) for any licence which has since been surrendered by the licensee or revoked by Ofcom (or one of its predecessor regulators)?

**No.**

g) Has the applicant – or any person(s) controlling the applicant - made any other application to Ofcom (or its predecessor broadcast regulators – the Independent Television Commission and the Radio Authority) for any licence which has since been surrendered by the licensee or revoked by Ofcom (or one of its predecessor regulators)?

**No.**

- h) Is the applicant – or any person(s) controlling the applicant – subject to any current or pending investigation by any statutory regulatory or government body in the United Kingdom or abroad in respect of any broadcast-related matter?

**No.**

- i) Has the applicant – or any person(s) controlling the applicant – ever been subject to a statutory sanction for contravening a condition of a broadcasting licence in the UK or any other jurisdiction?

**No.**

3.14 If the response to any of the questions (a) to (i) in 3.13 above is 'yes', please provide the details, expanding the table where necessary:

|     | Licence number(s)<br>(if known) | Details        | Area                                                     |
|-----|---------------------------------|----------------|----------------------------------------------------------|
| (a) |                                 |                |                                                          |
| (b) |                                 |                |                                                          |
| (c) | SSDABWT005                      | 2015 - 2020    | Small-scale DAB Multiplex - Trial Manchester             |
| (c) | DS103935                        | 2022 - Current | Small-scale DAB Multiplex - Edinburgh                    |
| (c) |                                 | 2022 - Current | Small-scale DAB Multiplex - Cardiff                      |
| (c) |                                 | 2023 - Current | Small-scale DAB Multiplex - Liverpool                    |
| (c) |                                 | 2023 - Current | Small-scale DAB Multiplex - Preston                      |
| (c) |                                 | 2022 - Current | Small-scale DAB Multiplex – Warrington, Widnes & Runcorn |
| (c) |                                 | 2023 - Current | Small-scale DAB Multiplex – Cheshire Mid                 |
| (c) |                                 | 2023 - Current | Small-scale DAB Multiplex – Cheshire East                |
| (c) |                                 | 2023 - Current | Small-scale DAB Multiplex – Wolverhampton                |
| (c) |                                 | 2024 - Current | Small-scale DAB Multiplex – Nottingham                   |
| (c) | CR000158BA/4                    | 2008-CURRENT   | Preston Community Radio 23 Ltd                           |
| (c) |                                 | 2004 - 2009    | Swansea & S Wales Local Multiplex                        |
| (c) |                                 | 2002 - 2009    | Bradford & Huddersfield Local Multiplex                  |
| (c) |                                 | 2004 - 2009    | Stoke on Trent Local Multiplex                           |
| (c) |                                 | 2002 - 2009    | Central Scotland Multiplex                               |
| (c) | AL100192BA/2                    | 1991 - 2000    | Signal Radio Ltd                                         |
| (c) | AL100192BA/2                    | 1992 - 2006    | Imagine FM Ltd                                           |
| (c) |                                 | 2000- 2009     | Signal 1 Stoke on Trent                                  |
| (c) |                                 | 2000- 2009     | Signal 2 Stoke on Trent                                  |
| (c) |                                 | 2000- 2009     | Imagine FM Stockport                                     |
| (c) |                                 | 2000- 2009     | Wish FM Wigan and St Helens                              |
| (c) |                                 | 2000- 2009     | Swansea Sound                                            |
| (c) |                                 | 2000- 2009     | Wave Swansea                                             |
| (c) |                                 | 2000- 2009     | Valleys Radio - S Wales Valleys                          |

|     |              |             |                                                  |
|-----|--------------|-------------|--------------------------------------------------|
| (c) |              | 2000- 2009  | Q96 Paisley                                      |
| (c) |              | 2000- 2009  | Wave 102 Dundee                                  |
| (c) |              | 2000- 2009  | Wire FM - Warrington                             |
| (c) |              | 2000- 2009  | The Wave Blackpool                               |
| (c) |              | 2000- 2009  | The Pulse Bradford                               |
| (c) |              | 2000- 2009  | Pulse Classic Gold Bradford                      |
| (c) |              | 2000- 2009  | Peak FM Chesterfield                             |
| (c) |              | 2000- 2009  | The Wolf Wolverhampton                           |
| (c) |              | 2000- 2009  | Peak FM Chesterfield                             |
| (c) |              | 2000- 2009  | Tower FM Bolton and Bury                         |
| (c) |              | 2000- 2009  | Juice FM - Liverpool                             |
| (c) |              | 2000- 2009  | Talk 107 Edinburgh                               |
| (c) |              | 2000- 2009  | Central Radio                                    |
| (c) | CR000034BA/3 | 2009 - 2017 | Pure FM - Stockport                              |
| (c) | DL000094BA/5 | Current     | Multiplex - NE Wales and W Cheshire              |
| (c) | AL100840BA/2 | Current     | Silk FM                                          |
| (c) | AL000274BA/3 | Current     | Dee 106.3                                        |
| (c) | DP000165BA/2 | Current     | Dee on DAB and Love 80s – Liverpool & Manchester |
| (c) | DP101065     | 2015 - 2016 | Manchester Business Radio                        |
| (c) | CR102895     | 2019 - 2022 | Cheshire Radio Ltd                               |
| (c) | AL203        | 2008 - 2010 | Dune FM                                          |
| (c) | AL323        | 2010 - 2011 | Central Radio                                    |
| (d) |              |             |                                                  |
| (e) |              |             |                                                  |
| (f) |              |             |                                                  |
| (g) |              |             |                                                  |
| (h) |              |             |                                                  |
| (i) |              |             |                                                  |

3.15 Please provide any further information you hold, relating to the past conduct of the applicant or those individuals listed, in regulatory matters or in matters going to honesty

and/or compliance, which may be relevant to Ofcom's consideration of whether or not the applicant is fit and proper to hold a broadcast licence. If the applicant or the form signatory fails without reasonable excuse at this point to declare any matter of which Ofcom subsequently becomes aware, and which we consider to be relevant to the applicant's eligibility to hold a licence, we will take it into account in determining the question of whether the applicant/licensee remains fit and proper to hold a licence.

N/A

- 3.16 Has the applicant – or any person(s) controlling the applicant – ever been convicted of an unlicensed broadcasting offence?

**No**

If yes, please provide the following details:

| Full name | Date of conviction/action<br>(dd/mm/yy) | Penalty |
|-----------|-----------------------------------------|---------|
| N/A       | N/A                                     | N/A     |

## Financial and business plan

- 3.17 Please provide a high-level estimate of the costs you believe will be required to establish the multiplex service.

A detailed financial forecast that sets out establishment costs, annual income & outgoings with 36-month cash flow and profit & loss forecasts is included in Appendix A. This has a contingency built in to the figures for inflation (currently 2%) rising to 3%.

### **Capital Investment – £22,000**

The main capital investment is the multiplexing & transmission system. In selecting Viamux to provide the small-scale DAB solution as well as professional services (project management, site surveys, network design and build, software configuration, installation, training and ongoing support), Wigan and St Helens DAB was mindful of their wealth of experience implementing DAB systems, the competitive pricing of their solution and the many customer references they have in the UK.

### **Operating Costs – £17,324 (per annum)**

#### Transmission

The ongoing costs associated with transmission (site rental, electrical power consumption, internet provision) are the single most important recurring operating expenditure for a multiplex company. Our choice of transmission sites is a cost-effective choice that balances delivering the largest audience whilst ensuring carriage fees remain attractive to service providers.

#### Technical Support & Maintenance

Ongoing technical support for maintaining the multiplex and transmission equipment will be provided by Viamux (by way of an annual support & maintenance contract).

#### Small-Scale DAB Management Software

Wigan and St Helens DAB will subscribe to Optimux - the low-cost cloud-based control panel that simplifies management and monitoring of a small-scale DAB network. For a low-cost monthly fee, Optimux allows us to implement cloud encoding - making it quick, easy and cheap to add new services to a multiplex. It also provides us with full invoicing and direct debit collection to streamline the payment of carriage fees. Optimux also monitors the multiplex and will alert us to any issues and notify service providers regarding their audio.

#### Administration

The usual administration costs associated with operating a business of this size are included (insurance, legal and accountancy services) as is the annual Ofcom licence fee.

#### Funding

The project is funded through a combination of equity and a shareholder working capital loan. The multiplex operation will be established and sustained by providing existing community and commercial broadcasters, as well as new entrants, with a reliable digital broadcast platform on both affordable and flexible terms.

3.18 Please indicate how the costs outlined in 3.17 (above) will be met, under the following headings:

a) Share capital

**There is no requirement for additional share capital to meet the costs outlined above.**

b) Loan stock

**As indicated in the financial appendices, a working capital investment loan will be provided by the shareholders of Wigan and St Helens DAB. We anticipate this loan being repaid within the term of the licence. Further funding is available, if required.**

c) Leasing/HP facilities (capital value)

**There is no requirement for Leasing/HP facilities.**

d) Bank overdraft

**There is no requirement for a Bank overdraft.**

e) Grants and donations

**There is no requirement for grants or donations.**

f) Other (please specify)

**None**

3.19 Expanding the table if necessary, please list the providers of the funding which will be used to establish the service, and the amount of funding that each will provide. For incorporated investing shareholders, please provide a copy of the most recent statutory accounts if they are not currently available on Companies House.

| Name of shareholder or investor | Percentage of shares held (if applicable) | Amount of funding provided (£) |
|---------------------------------|-------------------------------------------|--------------------------------|
| Chris Hurst                     | 26                                        | £5,720                         |
| David Duffy                     | 26                                        | £5,720                         |
| Ron Smith                       | 26                                        | £5,720                         |
| Phil England                    | 10                                        | £2,200                         |
| Darren Ofsarnie                 | 7                                         | £1,540                         |
| WWL Radio                       | 5                                         | £1,100                         |

3.20 All of the funding identified above should be confirmed. If any funding has not been confirmed, or if there are any pre-conditions before the funding is released which have not yet been met, provide an explanation of what needs to be done, the dates by which it needs to be carried out, and any steps the applicant needs to take to ensure the funding is confirmed and/or released.

**All funding is confirmed and evidenced in the Appendix**

## Relevant expertise and experience

- 3.21 Please provide details of who will be responsible for the day-to-day general management of the multiplex service (for example, dealing with programme service providers and contractual matters). Please also briefly state their previous relevant experience. (Note that any individuals or contractors who cannot be identified at this stage can instead be included in the confidential section (Part B) of the application form.)

### Collaboration

Wigan and St Helens DAB (reg 15743311) is a strongly local applicant group with collaboration at the heart of its ethos. It brings together partner organisations and individuals – each making a unique contribution by way of relevant skills and/or knowledge:

- WWL Radio – was established in 1973 and has been providing a radio service for over 50 years. Today it serves Wroughton, Wigan and Leigh Teaching Hospitals NHS Foundation Trust.
- Chris Hurst and Ron Smith co own and operate the Dee Radio Group – which runs two locally focused commercial radio stations – Chester’s Dee 106.3 and Silk FM in Macclesfield; two DAB-only services Love 80s Liverpool and Love 80s Manchester; and owns 33% of the North East Wales and West Cheshire Multiplex
- Chris Hurst and David Duffy are stakeholders in a number of successful small-scale DAB multiplex companies including Edinburgh DAB, Cardiff DAB and others.
- David Duffy is a director and owner of the small-scale DAB solutions provider Viamux and the software platform Optimux.

### General Management

Wigan and St Helens DAB will manage the day-to-day operation of the multiplex service - managing commercial, financial and operational matters.

Launching, establishing and maintaining a DAB multiplex requires technical competence, operational expertise, financial stability, and an aptitude to manage third party relationships successfully.

### Technical & Admin Operation

Our contractor Viamux will provide training, professional services and the small-scale DAB solution. Their software, Optimux, has been specifically developed for the day-to-day management of small-scale DAB multiplexes. Using the dashboard makes it easy for non-technical personnel to manage, monitor and report on all aspects of a multiplex network as well as providing invoicing capability and direct debit collection to simplify the payment of carriage fees. Every aspect of the day-to-day management of a small-scale multiplex has been incorporated into Optimux.

Viamux will be responsible for the launch of the multiplex and Wigan and St Helens DAB for its subsequent day to day operation; in particular:

- Overseeing bit rate variations, enhancements or projects required by service providers, such as EPG provision, temporary services and data developments.

- Working with service providers and the transmission subcontractor to maximise multiplex functionality and efficiency.
- Monitoring and fault reporting, ensuring that the output of all service providers is correctly logged and compliant with legislation and codes.
- Developing new revenue streams.

Wigan and St Helens DAB will oversee any multiplex re-configurations, and these will be undertaken in line with our policies and contractual agreements with service providers. We will be responsible for ongoing financial management of the multiplex; accounts, IT, admin, legal, customer service.

### **Team**

All members of the wider team share a track record of successfully establishing and operating radio stations. The combined experience of the stakeholders gives us an excellent understanding of what is required in Wigan and St Helens – good coverage, service reliability and easy access for programme providers at an affordable and realistic price.

### **Key Personnel**

#### **Chris Hurst**

Chris Hurst has worked in commercial radio for over 30 years. He's been a director and Ofcom licence holder for over 23 years. Chris was the Local Radio Managing Director of the LSE quoted Wireless Group PLC with responsibility for 10 local stations and 3 local multiplexes until it was acquired in 2002 by LSE quoted UTV Media PLC he continued in the position until 2009 at which point he had responsibility for 17 analogue radio stations, 7 digital stations and 4 local multiplexes. In 2009 he took a shareholding in Dee 106.3 Ltd and became its CEO a position he continues to hold. The Dee Radio Group went on to acquire Silk FM Ltd.

Chris is a strong believer and supporter of DAB, and the Dee Radio Group has launched digital services Dee on DAB, Love 80s Liverpool and Love 80s Manchester. Love 80s Manchester and Love 80s Liverpool are the only dedicated SSDAB services in the UK to publish RAJAR figures. The Dee Radio Group co owns the local multiplex for NE Wales and West Cheshire and Chris is a director of the holding company Muxco NE Wales and West Cheshire Ltd.

Chris was a consultant general manager of community station Pure 107.9 between 2009 and 2017 during which time Pure successfully applied for a grant to establish the Great Manchester Community Radio Alliance which ran for a number of years.

Chris is actively engaged in the radio industry as a whole and sits on the RadioCentre Advisory Group.

Chris attended Harvard Business School in 2005.

**David Duffy** – Director, Niocast Digital, Viamux & Optimux Digital

David Duffy is a senior radio professional with over 40 years' experience in all aspects of broadcast radio. He has contributed to the rollout of DAB in the UK by endorsing Kevin Foster's Private Members' Bill which sought to allow flexibility to adapt legislation to create a streamlined and light touch regulatory structure for small scale DAB. The Bill received Royal Assent in April 2017, becoming the Broadcasting (Radio Multiplex Services) Act 2017. David also contributing to the DCMS/Ofcom Small Scale DAB Licensing Consultation 2018 which helped shape the Small-scale Radio Multiplex and Community Digital Radio Order 2019.

David has successfully launched more small-scale DAB multiplexes in the UK as both a licensee and solutions provider for Niocast and Viamux clients than any other individual. These include complex multi-site networks in major metropolitan markets such as Edinburgh and Cardiff as well as the UK's fastest implementations - Wolverhampton (53 days) and Blackpool (74 days). To-date David Duffy has been involved in over 26 multiplex launches with a further 9 sites awarded and under construction.

David's involvement in radio dates back to 1981 (Essex Radio). He was launch director of Wire FM, the commercial radio station in Warrington. In 2004 he founded Cheshire FM and served as its first Chief Executive. In 2008 he led a group in the acquisition of Southport commercial radio station Dune FM and subsequently Preston's Central Radio.

In 2013 David established Niocom Associates (Niocast) to provide professional consultancy services to the broadcast sector. In 2015 Niocast was awarded one of the ten trial small-scale DAB trial licences (Manchester) which has been running successfully for over seven and a half years. In that time Niocast provide a platform for over 60 radio services and made a significant contribution to the development of small-scale DAB in the UK.

**Viamux**

In 2017 David co-founded Viamux to deliver low-cost DAB solutions for small-scale DAB operators. Viamux's first customer was the Irish State Broadcaster, RTÉ. Viamux went on to work with ComReg, Ireland's communications regulator, to operate a DAB multiplex in Cork - the first independent small-scale DAB multiplex trial in Ireland. Viamux is the leading provider of small-scale DAB solutions in the UK marketplace - working with small-scale DAB licensees across the UK (see 3.22).

**Optimux**

In 2020 David co-founded Optimux Digital – developer of the Optimux dashboard for managing small-scale DAB. Optimux currently power the operation of half of the small-scale DAB multiplexes on air today.

### **Kevin Riley - Wrightington Hospital Radio**

Kevin has been involved in radio for over thirty years on a voluntary basis.

Initially he was invited to provide commentary on Wigan Rugby League, joining a very experienced team, which he later led. In 1999 he was asked to add commentary on Wigan Athletics' games. He still covers both sports and has had the privilege of commentating on major finals and tournaments from venues such as Wembley Stadium, Murrayfield, Old Trafford and many others. He provides commentary for hospital radio and for the visually impaired via inductive loop systems at the stadia.

Wigan Rugby League Club had its own AM radio for one season and Kevin was invited to be the match day presenter running a three-hour programme prior to the game and another two-hour programme after.

For the last fifteen years he has also provided commentary for the RFL (Rugby Football League) for major events and Internationals.

When he retired from his job ten years ago, he became Secretary of Wrightington Hospital Radio and oversaw the construction and transition to a new studio at Wrightington Hospital.

He has been presenting regular programmes since then; a regular general music programme and specialist programmes. He regularly has guests from the Trust, the local community and the music world, on his programmes.

Since taking over as secretary he has had the responsibility for the day-to-day management of the studio, links with the Trust and the media, Health and Safety, the training of new presenters and programme scheduling.

### **Wrightington Hospital Radio – Kevin Riley**

Wrightington Hospital Radio has a long, continuous and successful history of broadcasting for over 67 years. Kevin Riley has been the Secretary of Wrightington Hospital radio for ten years and a member for over thirty years.

The first hospital broadcasts were in 1954 and provided commentary on Wigan Rugby League Club's home and away fixtures for its first team and reserves. This commentary was made available to patients in Wigan Infirmary.

In 1973 Wrightington Hospital Radio was founded meaning, the station has been continuously broadcasting for 48 years. Like all hospital radio stations it started on a small-scale providing radio programmes for its patients at the weekends. Over the following years the programming extended and eventually became seven days a week. By the 1990s this extended to 24/7 provision.

When the hospitals in the area merged to form the Wrightington Wigan and Leigh NHS Trust station output was sent to all hospitals across the Trust.

In 1991 Wrightington Hospital Radio formally became a registered charity and in recent years we have added an internet output to our broadcasting, recognising changes in the use of hospitals and patient experiences, and allowing relatives and friends of patients to share the listening experience.

Throughout our history we have had a wealth of radio experience in our ranks with former and future professional presenters, producers and sports commentators working through our studios. Our present team includes former BBC local radio producers and presenters as well former members of the British Forces Broadcasting network. We also give opportunities to people with no previous experience in radio, providing training in all aspects of broadcasting for them. Some have moved on to professional careers in radio.

It has been our mission to provide a service which makes the patients' time in hospital less stressful and aids their recovery, with programming that recognises their needs and has a local flavour. We also recognise our duty to educate and inform on health issues including healthy lifestyles and well-being, and information on particular health matters. We provide a platform for our health practitioners through interviews and reporting on developments in the treatment of various conditions.

Our vision is to further extend this by broadcasting to the wider community in the Wigan and surrounding areas via DAB radio. Our history is long and successful; we intend our future to be equally so.

#### **Ronald Smith**

Ron Smith has had a long and successful business career having held a significant number of senior executive positions in a number of sectors. In addition Ron has always strongly supported local organisations in the community where he lives.

Ron was Chairman of the radio licence applicant that successfully won the licence for Chester. Ron remains the Chairman and a significant shareholder of Chester's Dee 106.3 which has gone on to become the Dee Radio Group holding the FM licence in East Cheshire - Cheshire's Silk 106.9 and DSP licences Dee on DAB, Love 80s Manchester and Love 80s Liverpool.

#### **Phil England**

Phil has decades of experience in the radio industry. This started with a commercial role at Signal Radio in the 1980's. After his early success Phil held various commercial roles at the station before moving to the then Marcher Sound in Wrexham as Sales Director. Around this time Phil was responsible for bringing together the group that were eventually to win the Chester licence as Dee 106.3. Phil was responsible for pre-launch sales at the new Wigan station Wish FM. This role crossed over into neighbouring Wire FM in Warrington. After two years with Wish Phil was part of the successful licence applicants for a new Bolton and Bury station Tower FM. From pre-launch to leaving three years later Phil held a variety of positions and became Managing Station Director. After this Phil launched his successful and still operating sales training and support business Media Excellence Ltd. This work takes Phil all over the UK and Ireland and there have been contracts for dozens of stations including work for Bauer, Global and T&C, now nation radio. Phil has hosted seminars promoting effective use of radio to literally thousands of businesses. More recently since 2017 Phil has operated Zest Liverpool a DSP service. Currently as well as interests in a number of SSDAB multiplexes Phil is a founding shareholder in The Local Radio Support Company.

**Wigan & St Helens DAB is confident that this close-knit team has all the relevant expertise and local knowledge to deliver all aspects of launching and running a successful small-scale operation.**

- 3.22 Please provide details of who will be carrying out the installation and on-going maintenance of your multiplexing / transmitter equipment (or the name of your proposed transmission and multiplex provider if you intend to use a third-party organisation for these services). Please also briefly state their previous relevant experience. (Note that any individuals or contractors who cannot be identified at this stage can instead be included in the confidential section [Part B] of the application form.)

| Function                                                                                                                          | Responsible party | Previous experience                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|-----------------------------------------------------------------------------------------------------------------------------------|-------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Installation of transmission equipment                                                                                            | Viamux Ltd        |  <p>Viamux is a leading supplier of small-scale DAB solutions in the UK &amp; Republic of Ireland. Established in 2017, Viamux specialises in Ofcom licence applications and coverage predictions as well as designing, building, installing, operating and maintaining small-scale radio multiplexes with clients in:</p> <ul style="list-style-type: none"> <li>• Manchester,</li> <li>• Edinburgh</li> <li>• Birmingham</li> <li>• Blackpool (launched in 74 days)</li> <li>• Cardiff</li> <li>• Newcastle &amp; Gateshead,</li> <li>• Derry/London Derry</li> <li>• Exeter</li> <li>• Preston</li> <li>• Warrington, Widnes &amp; Runcorn,</li> <li>• Cheshire East</li> <li>• Cheshire Mid</li> <li>• Nottingham</li> <li>• Liverpool</li> <li>• Wolverhampton (launched in 53 days)</li> <li>• Stirling &amp; Falkirk</li> </ul> <p>More info: <a href="http://www.viamux.com">www.viamux.com</a></p> |
| Ongoing maintenance of the transmission equipment                                                                                 | Viamux Ltd        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Installation of the Multiplexing equipment                                                                                        | Viamux Ltd        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Day-to-day technical management and maintenance of the multiplexing equipment (if different from response to question 3.28 above) | Viamux Ltd        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |

## Timetable for coverage roll-out

- 3.23 Please tell us how soon after licence award you expect your multiplex service to become operational and achieve the coverage you are proposing:

Wigan & St Helens DAB's aim is to launch the multiplex within 6 months of the licence award subject to Ofcom approval of our final technical plan.

Funding is already in place and interest is sufficient to exceed the operating costs of the multiplex. We are continuing to actively pursue all expressions of interest and are confident to launch with a strong line-up of services.

Following the 'Guide to Launching' flowchart and the procedures set out in Ofcom's Technical Policy Guidance we aim to accelerate the implementation timetable by focusing on stages A to E.



Stages:

- In response to any technical mitigations in the award letter, we aim to finalise our site agreements and technical plan and submit to Ofcom within 4 weeks.
- On receipt of the hole punching document we will liaise with the national & local multiplex operators immediately. Responses received will be sent to Ofcom.
- Once the technical plan is signed off by Ofcom the equipment will be ordered, and specifications shared with Ofcom. Installation date is scheduled, and Ofcom is notified with twenty days' notice.
- Equipment is installed and commissioned.

As a leading small-scale DAB provider, Viamux will manage the implementation of the project. Availability of all equipment, software and professional services to meet our timescales are already confirmed.

We will be responsible for finalising site agreements and arranging broadband connectivity. A project GANTT chart (Appendix E) details the tasks, activities and timescales under which the implementation will be governed to achieve our target launch date.

- 3.24 In addition, please provide, as an annex to be submitted with this application, an outline project plan with timeline (e.g. a Gantt chart or similar) showing the high-level activities and tasks leading up to the launch of your multiplex service.

**The Wigan and St Helens DAB project GANTT chart (Appendix E) sets out the precise, key stages in the implementation of the multiplex together with the timeline.**

## 4. Involvement of C-DSP providers; demand or support from programme providers

### Involvement of C-DSP providers

- 4.1 Is the applicant body proposing to provide its own C-DSP service on the multiplex?

No

- 4.2 If the answer to the above question is 'yes', please provide a name and brief details of this proposed service. If the service is already licensed by Ofcom, the licence number should be provided:

WWL Radio already has a C-DSP licence.

- 4.3 If the answer to the above question is 'no', please provide details of any participant in the applicant body that is proposing to provide a C-DSP service on the multiplex. In this context, a "participant" refers to a person who holds or is beneficially entitled to shares in the applicant or possesses voting power in the applicant. If the service is already licensed by Ofcom, the licence number should be provided. Please refer to the nature of the participation (e.g. shareholding or agreement in relation to voting power):

N/A

## Demand or support from programme providers

- 4.4 Please provide in the table below (expanding the table if necessary) the names of providers (or prospective providers) of community or local digital sound programme services who have expressed their demand or support for the provision of the proposed multiplex service in the area to be served by the multiplex service. For reasons of transparency, the response to this question *must be answered below and should not be provided as a separate annex*. The evidence of the demand or support, such as signed heads of terms or emails, should be provided as a confidential annex, and relate only to the specific multiplex being applied for.

|    | Name of service provider and station name (if known) | Proposed C-DSP or DSP | Nature of evidence of support provided |
|----|------------------------------------------------------|-----------------------|----------------------------------------|
| 1  | WWL Radio                                            | C-DSP                 | See Confidential Appendix              |
| 2  | Countrywide Radio                                    | C-DSP                 | See Confidential Appendix              |
| 3  | L35 Community Radio                                  | C-DSP                 | See Confidential Appendix              |
| 4  | M29                                                  | C-DSP                 | See Confidential Appendix              |
| 5  | Old Courts Radio                                     | C-DSP                 | See Confidential Appendix              |
| 6  | Juice Radio                                          | DSP                   | See Confidential Appendix              |
| 7  | Happy Radio                                          | DSP                   | See Confidential Appendix              |
| 8  | XRhythms                                             | DSP                   | See Confidential Appendix              |
| 9  | Dune Radio                                           | DSP                   | See Confidential Appendix              |
| 10 | Central Radio                                        | DSP                   | See Confidential Appendix              |
| 11 | Cosoro Radio                                         | DSP                   | See Confidential Appendix              |
| 12 | Omega Radio                                          | DSP                   | See Confidential Appendix              |
| 13 | Zest                                                 | DSP                   | See Confidential Appendix              |
| 14 | Zest 60s                                             | DSP                   | See Confidential Appendix              |
| 15 | Mom's Spaghetti Radio                                | DSP                   | See Confidential Appendix              |
| 16 | MMH                                                  | DSP                   | See Confidential Appendix              |
| 17 | Nation Radio                                         | DSP                   | See Confidential Appendix              |
| 18 | Nation 80s                                           | DSP                   | See Confidential Appendix              |
| 19 | Easy Radio                                           | DSP                   | See Confidential Appendix              |
| 20 | Love 80s                                             | DSP                   | See Confidential Appendix              |
| 21 | Love 90s                                             | DSP                   | See Confidential Appendix              |
| 22 | Panacea                                              | DSP                   | See Confidential Appendix              |
| 23 | Mix 56                                               | DSP                   | See Confidential Appendix              |
| 24 | Danceland                                            | DSP                   | See Confidential Appendix              |

|    |                   |     |                           |
|----|-------------------|-----|---------------------------|
| 25 | Danceland Anthems | DSP | See Confidential Appendix |
| 26 | Like One          | DSP | See Confidential Appendix |
| 27 | Like Pop          | DSP | See Confidential Appendix |
| 28 | Like Retro        | DSP | See Confidential Appendix |
| 29 | Like Country      | DSP | See Confidential Appendix |
| 30 | Radio Maria       | DSP | See Confidential Appendix |
| 31 | Riverside 101     | DSP | See Confidential Appendix |

## 5. Fair and effective competition

- 5.1 Please detail the measures that have already been taken, and will be taken before and during the licence period, to demonstrate that, in contracting or offering to contract with programme services providers, the applicant has acted in a manner calculated to ensure fair and effective competition in the provision of such services.

**Prior to submission of this licence application**, Wigan and St Helens DAB has taken the following measures to identify and engage with services providers:

- Online Promotion – We launched a website [www.wigandab.co.uk](http://www.wigandab.co.uk) to provide information about the project and the opportunities for prospective service providers. The website collected expressions of interest via an online form.



- **Media Coverage** - Engagement with the website was promoted in a press release which was distributed to local/regional press and published on the Radio Today website. It has also been widely shared on social media.

RadioToday World: Europe Ireland NI Scotland UK US Wales // RadioToday Jobs //







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## Wigan consortium to re-apply for small-scale DAB licence






Hospital station WWL Radio is re-applying for the Wigan small-scale DAB licence.

A licence for the town was awarded by Ofcom to Wigan & St Helens Community Media CIC, but was [revoked](#) after it failed to launch within 18 months.

It was backed by a local arts centre which had a change in financial circumstances and pulled the plug on the DAB project.

Now, Wigan DAB, which was the 'runner up' for the original licence, is applying again under the consortium made up of Kevin Riley of WWL (previously known as Wroughtington Hospital Radio) with the help of Niocast Digital, local broadcasters Darren Ofsarnie and Phil England plus long-standing senior radio executives Chris Hurst and Ron Smith.

### Today's radio news



Two applications expected for Poole, Purbeck and Wimborne DAB radio licence  
2 hours ago



21st Century Folk feature returns to BBC Radio 2  
3 hours ago



Stations unite for Portadown and Craigavon multiplex application  
4 hours ago



Corby Radio to apply for small-scale DAB multiplex  
5 hours ago



Wigan consortium to re-apply for small-scale DAB licence  
July 16, 2024 - 8:38 pm

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[www.preco.co.uk](http://www.preco.co.uk)

- Outreach** - Wigan and St Helens DAB has also conducted research to identify active community and internet radio services. We made direct contact via email or phone to ensure that radio operators were aware of the opportunity and if they were interested in participating in the project at this time. We contacted the universities and the local college to make them aware of the opportunity that the service could offer their student radio stations. We also contacted the local hospital radio service with the same offer.
- Consultation** - Following the receipt of expressions of interest Wigan and St Helens DAB engaged in early conversations with potential C- DSP and DSP providers, to give them an indication of pricing and capacity.

**Following the award of licence,** Wigan and St Helens DAB will take steps to secure carriage agreements with those services that have expressed interest in joining:

Allocation or reservation of capacity is subject to the Service Provider either holding a DSP or CDSP Licence or being able to demonstrate that they have submitted their application to Ofcom for a DSP or CDSP Licence, respectively.

- If all the reserved capacity spaces on the multiplex have been allocated, additional service providers with CDSP's can be offered an unreserved space
- If the capacity on the multiplex is reached, a waiting list will be created with service providers kept up to date on any future availability.

Throughout this process, Wigan and St Helens DAB has openly discussed our transmission plans, carriage terms and indicative fees. We have engaged with potential service providers in an open, non-exclusive manner and will continue to do so throughout the duration of this licence. As stated above, each service provider will enter into a carriage agreement - the key terms of which are identical for all service providers. All fees charged will be pro-rata to capacity contracted by each service provider. In contracting or offering to contract with programme services providers, we will continue to act in a manner that ensures fair and effective competition.

**Following the launch of the multiplex,** Wigan and St Helens DAB will continue to operate a transparent rate card policy, published on our website. The structure of our rate-card will reflect our core aim of supporting and encouraging community broadcasting by C-DSP licensed services with pricing to help them establish a long-lasting partnership with us for mutual sustainability.

## 6. Declaration

- a) I hereby apply to Ofcom for the grant of a licence for the small-scale radio multiplex licence described above and declare that the information given in this application form is, to the best of my knowledge and belief, correct.
- b) I further declare and warrant:
  - i) that the applicant is not a disqualified person within the meaning of that expression as defined in Part 2 of Schedule 2 to the Broadcasting Act 1990, as amended, or as a result of a disqualification order under section 145 of the Broadcasting Act 1996;
  - ii) that having made all reasonable enquiries neither the applicant nor any person controlling the applicant, as result of the grant to me of the licence, breach any requirement of Schedule 14 to the Communications Act 2003 with regard to the accumulation of interests in broadcasting services or to the restrictions on cross-media interests;
  - iii) that the applicant is not disqualified by virtue of the provisions of section 143 (5) of the Broadcasting Act 1996 in relation to political objects and the provisions of section 144 (3) of the Broadcasting Act 1996 in relation to the provision of false information or through the withholding of information with the intention of misleading Ofcom; and
  - iv) that no director or person concerned directly or indirectly in the management of the Licensee is the subject to a disqualification order as defined by section 145 (1) of the Broadcasting Act 1996.
- c) I understand that Ofcom reserves the right to revoke the licence (if granted) if at any time any material statement made to Ofcom is found to be false and to have been by the applicant or any member or officer thereof knowing it to be false. I also understand that under sections 144 and 145 of the Broadcasting Act 1996, the provision of false information could incur a criminal conviction and a disqualification from the holding of a Broadcasting Act licence. I further certify that, to the best of my knowledge, any matters which might influence Ofcom's judgement as to whether the directors and substantial shareholders involved in this application are fit and proper persons to participate in a radio licence, have been made known to Ofcom.

**Full name (BLOCK CAPITALS) of the person authorised to make the application on behalf of the applicant:**

Chris Hurst

**Date of application:**

18 JULY 2024

**I am authorised to make this application on behalf of the applicant in my capacity as (delete as appropriate):**

Company director.